



GAFÉIAS



GAFÉIAS ANTINOUS ACADEMY- GAFÉIAS Sustainability University
Knowledge management and Distance learning

In cooperation with Danube University Krems, TheSuccessPrinciples.EU and DieErfolgsprinzipien.de

Success Principles Seminar IV **Create Successful Relationships**

Personal relationships are the fertile soil from which all advancement, all success, all achievement in real life grows.
Ben Stein. Writer, actor, and game show host.

With reference to the book

The Success Principles – How to get from where you are to where you want to be
[2005] Jack Canfield and Janet Switzer

Curriculum:

Principle 48 – Be Hear Now

Active Listening

Four Powerful Questions

Principle 49 – Have a Heart Talk

The What I Feel Like Saying exercise

Principle 50 – Tell the Truth Faster

Principle 51 – Speak with Impeccability

Principle 52 – When in Doubt, check it Out

Principle 53 – Practice Uncommon Appreciation

Principle 54 – Keep Your Agreements

Principle 55 – Be a Class Act

Dan Sullivan's The Class Act Model